

A I P N

International Oil & Gas Upstream Contracts Seminar

April 7, 2011

Hacienda de los Morales



Endorsed by



TOPICS INCLUDE

Pemex New Contractual Regime

E&P Contracts in the International Context

Upstream Regulation & Contractual Issues in Mexico

International Oil Investment Return to Mexico

Economics & Valuation

International Oil & Gas Disputes

Anti-Corruption and the Role of the Ministry



ASSOCIATION OF INTERNATIONAL PETROLEUM NEGOTIATORS

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International Oil and Gas Upstream Contracts Seminar

April 7, 2011 | Hacienda de los Morales | Mexico City

8:00 AM – 8:45 AM **Registration and Continental Breakfast**

8:45 AM - 9:00 AM **Opening Remarks**

Chris Moyes, President of the AIPN

Eugenio Laris, President of the World Energy Council, Mexican Chapter

Luis Madrigal, President of the Mexican Bar Association

9:00 AM – 10:15 AM **Panel 1 – Pemex New Contractual Regime**

Carlos Ayon, Advisor to the CEO of Pemex

Silvia Oropeza, Contracts Legal Manager, Pemex

Benjamin Torres-Barron, Partner, Baker & McKenzie

This panel will discuss the new Pemex contracting regime, the new procurement rules, the new bidding process, including prequalification, evaluation and award criteria plus many other important topics.

Moderator: Ivan Aleksei Aleman, General Counsel, Ministry of Energy

10:15 AM – 11:45 AM **Panel 2 - Exploration and Production Contracts in the International Context**

Steven P. Otilar, Partner, Dewey & LeBouef

Andrew Derman, Partner, Thompson & Knight

John Cogan, Partner, Cogan & Partners

This panel will provide a comparative analysis of the Host Government Contracts and the primary contracts used in international exploration and production projects, including Joint Bidding Agreements, Joint Operating Agreements and Unitization Agreements and Purchase and Sale Agreements. Experienced oil and gas lawyers will discuss not only the basics of each agreement, but provide key insight on the critical issues and concerns driving IOCs and NOCs in the international oil and gas arena.

The speakers will also discuss the use, implementation and benefits of using AIPN form agreements in connection with the foregoing subjects.

Moderator: Aurora Pierdant, Manager of Contracts of the Subdirection of New Contracts, Pemex E&P

11:45 AM – 12:00 PM **Coffee Break**

12:00 PM – 13:30 PM **Panel 3 – Upstream Regulation and Contractual Issues in Mexico**

Juan Carlos Zepeda, Chairman of the National Commission of Hydrocarbons

Aurora Pierdant, Manager of Contracts of the Subdirection of New Contracts, Pemex Exploration and Production

Nicolas Borda, Partner, Borda y Quintana, S.C. and Chair of the Energy Committee of the Mexican Bar Association

This panel will discuss the new upstream rules and regulations for leases as well as industrial safety and environmental regulations for onshore and offshore projects and important aspects of the new upstream contracts pursuant to Mexican law including liabilities and obligations of the parties to the service contracts and subcontractors.

Moderator: Pablo Mulas, Executive Secretary WEC-MEX

13:30 PM – 15:00 PM Lunch Speaker

International Oil Investment Return to Mexico:

Will Mexico's Risk-Service Invitation Work and Where Might it Lead?

Owen L. Anderson – Eugene Kuntz Chair in Oil, Gas & Natural Resources,
The University of Oklahoma College of Law

15:00 PM – 16:30 PM Panel 4 – Liabilities and US Oil & Gas Law and Regulations

Frank Cascio, Partner, Barnes & Cascio
Gail Watkins, Partner, Fulbright & Jaworski
William W. Pugh, Shareholder, Liskow & Lewis

Moderator: Pemex/Ministry of Energy (TBC)

This panel will focus on U.S. Law and Regulations for Oil & Gas upstream activities as well as the contractor's liabilities in Drilling and other Service Contracts.

16:30 PM – 18:00 PM Panel 5 - Economics and Valuation

Daniel Johnston, Daniel Johnston & Co., Inc.
Guadalupe Campuzano, Deputy Manager of Economic Models, Pemex E&P
Chris Moore, Managing Director, Moyes & Co.
Dee Patterson, Managing Director, Moyes & Co
Gustavo Hernandez, Vice President of Planning, Pemex E&P

Moderator: Ernesto Marcos, Partner, Marcos y Asociados, S.C.

This panel will explore some of the issues surrounding valuing upstream assets, particularly exploration assets and petroleum tax regimes.

18:00 PM – 19:00 PM Panel 6 - Anti Corruption and the Role of the Ministry of Public Administration (SFP)

Jose Antonio Prado, Deputy Comptroller, Petroleos Mexicanos
Sergio Huacuja, Partner, Huacuja, Betancourt y Haw Mayer
Marco Padilla, Regional Compliance Counsel Latin America, Ethics & Compliance Group, Weatherford

Moderator: Roberto Hernandez, Partner, COMAD

This panel will focus on the new developments in the Mexican legal framework regarding ethics and anticorruption and the new anticorruption bill recently introduced to the Mexican Congress.

19:00 PM

Seminar Adjourn



Association of International Petroleum Negotiators

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Registration Information - Send your completed registration form with payment information by fax: +1 281-558-7073, e-mail: aipnevents@aipn.org or mail: AIPN, 11767 Katy Freeway, Suite 412, Houston, TX 77079, USA. PLEASE USE CAPITAL LETTERS ON THIS FORM. All prices listed are in US dollars.

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Company:		Job title:
Address:		
City:	State/Province:	Postal Code:
Country:		E-mail address:
Telephone (including country code):		Fax number (including country code):

Seminar Fees - Your registration includes continental breakfast, lunch, breaks, and the Cocktail Reception. Your registration does **not** include hotel and travel accommodations. Members of AIPN, the World Energy Council - Mexico, the Mexican Bar Association, PEMEX, Ministry of Energy, and CNH receive member pricing.

Member	<input type="checkbox"/> \$250	
Non-member	<input type="checkbox"/> \$350	
		Total <input type="text"/>

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